

Recommendations and ratings

Recommendations

Financial and development standing of PKP CARGO S.A. is regularly monitored and analyzed by many entities such as Offices and Brokerage Houses, Investment Funds Societies, Banks and other financial institutions. In 2018, a total of 14 recommendations were issued and updated for the PKP CARGO S.A. The target price of shares in line with valuations in 2018 ranged from PLN 48.5 to PLN 68.0.

RECOMMENDATIONS IN 2018:

Entity issuing recommendation	Analyst	Recommendation	Target price	Date of recommendation issue
Brokerage House PKO BP	Piotr Łopaciuk	Buy	65,00 PLN	10.01.2018
Brokerage House Vestor	Marcin Stebakow	Buy	68,00 PLN	14.02.2018
Societe Generale	Bartłomiej Kubicki	Hold	53,00 PLN	19.03.2018
Santander Brokerage Poland	Michał Sopieli	Buy	48,50 PLN	29.03.2018
Societe Generale	Bartłomiej Kubicki	Hold	53,00 PLN	09.05.2018
Santander Brokerage Poland	Michał Sopieli	Buy	48,50 PLN	10.05.2018
Societe Generale	Bartłomiej Kubicki	Buy	55,00 PLN	28.05.2018
Raiffeissen Centrobank	Dominik Niszczy	Buy	50,00 PLN	29.05.2018
Santander Brokerage Poland	Michał Sopieli	Buy	48,50 PLN	18.06.2018
Wood&Company	Maciej Wardejn, Łukasz Wachętko	Hold	52,00 PLN	03.09.2018
Santander Brokerage Poland	Michał Sopieli	Buy	48,50 PLN	22.11.2018
Brokerage House BDM	Krzysztof Pado	Buy	51,60 PLN	05.12.2018
Societe Generale	Bartłomiej Kubicki	Buy	60,00 PLN	11.12.2018
Noble Securities	Michał Sztabler	Accumulate	53,65 PLN	14.12.2018

Ratings

Credit risk associated with cash and bank deposits is considered low. All entities in which the Group deposits free cash operate in the financial sector. These include domestic banks, foreign banks and branches of foreign banks with high creditworthiness. The concentration of risk related to cash and bank deposits over 3 months is presented in the table below.

Bank	Rating agency	Rating	31/12/2018
Bank A	Fitch	A-	27.90%
Bank B	Moody's	A2	21.90%
Bank C	Moody's	Baa1	15.50%
Bank D	Moody's	Baa1	7.90%
Bank E	Moody's	Baa2	7.80%
Bank F	Moody's	A2	7.70%
Other			11.30%
total			100.00%